Subject: Dog Day Afternoonboundary="Apple-Mail= F56D9478-

D8AD-4F15-844E-C6BC03C961CD"

From: "Michael Lamb" <michael@downtownnews.com>

Date: 04/05/2016 02:25 PM

To: "Henna Sherzai" < HSherzai@downtownla.com>

Hi Henna

Hope you are staying cool today!

Here is what you folks did last year in June/July/Aug and then what I propose. Let me know if it is a fit.

2015

| YOUR AD | SIZE | DATE/PUB |
|--------------------|--------|--------------------|
| Summer in the City | 1/2 pg | 6/29/15 |
| Summer in the City | 2/3 pg | 7/13, 7/27, 8/10 |
| Summer in the City | Eblast | 6 eblast July-Aug |
| Dog Day Aft | 1/3 pg | 6/29 and 7/15 |
| Dog Day Aft | Eblast | 6/29 and 7/6 |
| Cal. Listing | Enhanc | ed 6/22, 6/29, 7/6 |

2016: What I propose is to do the same amount of ads for the same price.

| YOUR AD | SIZE | DATE/PUB |
|--------------------|--------|---------------------------|
| Summer in the City | 1/2 pg | 6/27/16 |
| Summer in the City | 2/3 pg | 7/4, 7/18, 8/8 |
| Summer in the City | Eblast | 6 eblasts in July and Aug |
| Dog Day Aft | 1/3 | 6/27 and 7/18 |
| Dog Day Aft | Eblast | 6/27 and 7/11 |
| Cal Listing | Enhanc | ed 6/27, 6/29, 7/4 |

Michael Lamb Account Executive Los Angeles Downtown News 1264 W. First Street Los Angeles, CA 90026

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213-482-5932 Direct 213-453-3548 Mobile 213-250-4617 Fax

http://www.ladowntownnews.com/michael@ladowntownnews.com

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